

MEADOWS
MENTAL HEALTH
POLICY INSTITUTE

Job Title: Vice President of Business Strategy for Innovation

Reports To: Chief Innovation Officer

Position Summary: The Meadows Mental Health Policy Institute (Meadows Institute) seeks a collaborative and strategic professional to serve as Vice President of Business Strategy (Vice President). At the Meadows Institute, we envision for Texas to be a national leader in treating all people with mental health needs, and our innovation portfolio is a rapidly growing team that aims to create an ecosystem of innovation in behavioral health across Texas that can be scaled nationally. Two key goals for the innovation team are to 1) establish innovative funding partnerships to expand the impact of behavioral health innovations, and 2) accelerate the adoption of evidence-based strategies to improve behavioral health outcomes. The Vice President will lead the assessment, valuation and execution of business, investing and growth opportunities and support the work of the Chief Innovation Officer and Innovation Team. The Vice President will work collaboratively with staff, contractors, partner agencies, and stakeholders to further the Institute's vision. The work location for this position is remote. This position is being recruited nationally except for California, Colorado, Montana, Rhode Island, and Washington at this time. National and state-wide travel (up to 30%) is required, so proximity to a major airport is also preferred. Some duties may require access to reliable personal transportation.

Responsibilities:

- Contribute to the development and execution of innovation strategy.
- Engage with investors nationally and internationally.
- Establish criteria for and support Chief Innovation Officer in making decisions on industry partnerships and ventures.
- Create and execute growth strategies for existing and future portfolio of work by increasing partnerships and funding streams.
- Establish a network of relationships with investors, venture philanthropy funds and industry.
- Execute targeted research efforts on emerging and disruptive technologies, partnerships and ecosystems.
- Advise and support the Chief Innovation Officer in developing a business innovation strategy for mental health across healthcare spanning health systems, insurers, universities, accelerators, and others.

- Advise and support the Chief Innovation Officer in developing a strategy for engaging with investing and finance ecosystems spanning angel investors, venture capital, institutional investors, banks, family offices and philanthropies...
- Analyze internal and external partner operations to identify areas of opportunity, strategies, risks and challenges.
- Evaluate internal and external partner impact by benchmarking performance.
- Organize and align strategic priorities for the Chief Innovation Officer and the Innovation Team.
- Oversee current team projects, while developing longer-term project strategies.
- Create and maintain cross-team / -Institute relationships;
- Provide direct consultation and coordination of training, support, and resources and advise on innovation opportunities in the context of MMHPI's priorities.
- Develop proof of concept incubation and acceleration model for identified opportunities.
- Other duties as assigned.

Required Qualifications:

- Master's degree in finance, business, investing, consulting or related field;
- 10 to 15 years of directly related, professional experience in related role with experience in health-related roles;
- Excellent written and verbal communication skills with a high level of knowledge in finance and strategy.
- Demonstrated success in growing an organization's portfolio.
- Ability to identify and assess key data, implications and recommendations through thought leadership and superior problem-solving to understand what is needed to achieve successful business results.
- Demonstrated success of creating specific, measurable, and concrete objectives aligned with business goals.
- Ability to work independently as well as collaboratively with colleagues. This includes overcoming geographic and other potential barriers to communicating with and making contributions to the team's work.
- Excellent organizational skills, including the ability to manage multiple tasks and projects simultaneously while meeting deadlines.
- Capacity to think strategically, critically, and respond analytically.
- Flexibility in working with new issues, topics, and approaches.

Preferred Qualifications:

- 10-15 years of professional-level experience in related role.
- Experience in business strategy or development, investments, or venture capital.
- Experience structuring complex joint venture and partnership agreements.
- Experience at a startup accelerator and incubator highly desirable.

Eligibility Requirements:

- This position may not be filled or performed in California, Colorado, Montana, Rhode Island, or Washington at this time. Applicants are encouraged to be located near main transport hubs. Relocation assistance not available. Successful candidates must show proof of eligibility to work in the United States.

To Apply:

Qualified applicants are encouraged to submit their resume and cover letter to:

careers@mmhpi.org

About Meadows Mental Health Policy Institute:

The Meadows Mental Health Policy Institute is a data-driven, nonpartisan, nonprofit organization that supports the implementation of policies and programs that help Texans obtain effective, efficient mental health care when and where they need it. The Institute's vision is for Texas to be the national leader in treating all people with mental health needs. For more information about the Meadows Institute, please visit: www.mmhpi.org.

The Meadows Mental Health Policy Institute is committed to equality of opportunity in all aspects of employment and provides full and equal employment opportunities to all employees and potential employees without regard to race, color, national origin, religion, gender (including pregnancy, childbirth, and related medical conditions), physical or mental disability, age, citizen status, veteran status, genetic information, or any other legally protected status.